

Fee	Units	2023 - 2024 Fee \$	GST Applicable	Pricing Methodology
Minor scale event - other	per entry	\$15.00	Yes	Partial Cost Recovery
Medium scale event	per entry	\$20.00	Yes	Partial Cost Recovery
Medium scale event - other	per entry	\$25.00	Yes	Partial Cost Recovery
Large scale or complex event	per entry	\$30.00	Yes	Partial Cost Recovery
Large scale or complex event - other	per entry	\$35.00	Yes	Partial Cost Recovery
Major scale event / small workshop	per entry	\$40.00	Yes	Partial Cost Recovery
Major scale event / small workshop - other	per entry	\$50.00	Yes	Partial Cost Recovery
Team entry to event e.g. 24/7 film festival, band competitions	per entry	\$50.00	Yes	Partial Cost Recovery
<b>Community Development Fees: Equipment Hire</b>				
Rental of Council equipment (safety barrier, PA, lighting etc.) - Not for profit	per item per day	\$15.00	Yes	Partial Cost Recovery
Rental of Council equipment (safety barrier, PA, lighting etc.) - Commercial	per item per day	\$30.00	Yes	Partial Cost Recovery
<b>Community Development Fees: General</b>				
Large workshop	per workshop	\$10.00	Yes	Partial Cost Recovery
Conference (small)	per conference	\$20.00	Yes	Partial Cost Recovery
Conference (large)	per conference	\$30.00	Yes	Partial Cost Recovery
<b>Community Development Fees: Merchandise Sales</b>				
Small items e.g. DVD	per item	\$5.00	Yes	Full Cost Recovery
Small items e.g. DVD	per item	\$5.00	Yes	Partial Cost Recovery
Medium items e.g. t-shirts	per item	\$10.00	Yes	Full Cost Recovery
Medium items e.g. t-shirts	per item	\$10.00	Yes	Partial Cost Recovery
<b>Glen Street Theatre - Box Office - Ticket Sales</b>				
Glen Street Theatre presents - ticket prices	per ticket	\$0 - \$220 Price is set by a case-by case assessment of: the cost of service delivery, market competition, and the ability to attract adequate usage of the service.	Yes	Market Based Pricing
Groups 19+ booking deposit	per booking	\$100 upfront payment	No	Market Based Pricing
Northern Beaches Council staff tickets and Strategic Reference Group members	per ticket	\$0 - \$220 Price is set by a case-by case assessment of: the cost of service delivery, market competition, and the ability to attract adequate usage of the service.	Yes	Market Based Pricing
Special Event - members/concession/ groups	per ticket	\$0 - \$220 Price is set by a case-by case assessment of: the cost of service delivery, market competition, and the ability to attract adequate usage of the service.	Yes	Market Based Pricing

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<b>Glen Street Theatre - Box Office - Ticketing</b>				
Mass Communication - Text	per item	Cost + 10%	Yes	Rate of Return Pricing (IRR)
<b>Glen Street Theatre - Box Office - Ticketing - (i) 1 July - 31 December</b>				
Booking fees - tickets \$0.00 (complimentary)	per ticket	\$2.20	Yes	Market Based Pricing
Booking fees - tickets \$0.01 - \$10.00	per ticket	\$2.70	Yes	Market Based Pricing
Booking fees - tickets \$10.01 - \$30.00	per ticket	\$4.20	Yes	Market Based Pricing
Booking fees - tickets \$30.01 - \$40.00	per ticket	\$5.20	Yes	Market Based Pricing
Booking fees - tickets \$40.01 - \$50.00	per ticket	\$6.40	Yes	Market Based Pricing
Booking fees - tickets \$50.01 and above	per ticket	\$7.40	Yes	Market Based Pricing
Hirer promotion codes	per code	\$72.00	Yes	Market Based Pricing
Hirer show reschedule/cancellation fee	per ticket	\$6.40	Yes	Market Based Pricing
Hirer ticket build amendment fee	per change / amendment	\$51.70	Yes	Market Based Pricing
Postage fee	per ticket	\$2.10	Yes	Full Cost Recovery
Postage fee - 125g +	per booking	\$3.20	Yes	Full Cost Recovery
Transaction fee - internet	per booking	\$5.50	Yes	Market Based Pricing
Transaction fee - phone	per booking	\$6.50	Yes	Market Based Pricing
Transaction fee - counter	per booking	\$6.50	Yes	Market Based Pricing
<b>Glen Street Theatre - Box Office - Ticketing - (ii) 1 January - 30 June</b>				
Booking fees - tickets \$0.00 (complimentary)	per ticket	\$2.20	Yes	Market Based Pricing
Booking fees - tickets \$0.01 - \$20.00	per ticket	\$2.50	Yes	Market Based Pricing
Booking fees - tickets \$20.01 - \$30.00	per ticket	\$3.50	Yes	Market Based Pricing
Booking fees - tickets \$30.01 - \$40.00	per ticket	\$5.50	Yes	Market Based Pricing
Booking fees - tickets \$40.01 - \$50.00	per ticket	\$6.50	Yes	Market Based Pricing
Booking fees - tickets \$50.01 and above	per ticket	\$7.50	Yes	Market Based Pricing
Hirer promotion codes	per code	\$77.00	Yes	Market Based Pricing
Hirer show reschedule/cancellation fee	per ticket	\$6.80	Yes	Market Based Pricing
Hirer ticket build amendment fee	per change / amendment	\$54.60	Yes	Market Based Pricing
Postage fee	per ticket	\$2.20	Yes	Full Cost Recovery
Postage fee - 125g +	per booking	\$3.40	Yes	Full Cost Recovery
Transaction fee - internet	per booking	\$5.50	Yes	Market Based Pricing
Transaction fee - phone	per booking	\$6.50	Yes	Market Based Pricing
Transaction fee - counter	per booking	\$6.50	Yes	Market Based Pricing
<b>Glen Street Theatre - Catering</b>				
Bar sales	each	Market based pricing	Yes	Market Based Pricing
Catering Rider	per instance	Cost + 10%	Yes	Rate of Return Pricing (IRR)

Fee	Units	2023 - 2024 Fee \$	GST Applicable	Pricing Methodology
<b>Glen Street Theatre - Equipment Hire - Audio/ AV</b>				
Camera - extra unit on base package	per day	\$103.00	Yes	Market Based Pricing
Camera - extra unit on base package	per week	\$410.00	Yes	Market Based Pricing
Camera Accessories - Gimbal and camera	per day	\$169.00	Yes	Market Based Pricing
Camera Accessories - Gimbal and camera	per week	\$676.00	Yes	Market Based Pricing
Camera Base package	per day	\$257.00	Yes	Market Based Pricing
Camera Base package	per week	\$1,027.00	Yes	Market Based Pricing
Camera Complete package	per day	\$827.00	Yes	Market Based Pricing
Camera Complete package	per week	\$3,308.00	Yes	Market Based Pricing
CD Player	per day	\$47.60	Yes	Market Based Pricing
CD Player	per week	\$190.00	Yes	Market Based Pricing
Comms Unit (inc Headset)	per day	\$40.70	Yes	Market Based Pricing
Comms Unit (inc Headset)	per week	\$163.00	Yes	Market Based Pricing
Di's	per day	\$14.30	Yes	Market Based Pricing
Di's	per week	\$53.60	Yes	Market Based Pricing
Event Recording - 2 x fixed cameras, audio feed, no editing. This service requires an operator for the show call which will be an additional charge at the published hourly rate.	per event	\$300.00	Yes	Market Based Pricing
Lectern and Microphone	per day	\$50.00	Yes	Market Based Pricing
Lectern and Microphone	per week	\$250.00	Yes	Market Based Pricing
MacBook Pro 13"	per day	\$106.00	Yes	Market Based Pricing
MacBook Pro 13"	per week	\$423.00	Yes	Market Based Pricing
MacBook Pro 16"	per day	\$159.00	Yes	Market Based Pricing
MacBook Pro 16"	per week	\$634.00	Yes	Market Based Pricing
Microphone - Condenser (Wired)	per day	\$46.40	Yes	Market Based Pricing
Microphone - Condenser (Wired)	per week	\$184.00	Yes	Market Based Pricing
Microphone - Handheld/Lapel (Wireless)	per day	\$92.00	Yes	Market Based Pricing
Microphone - Handheld/Lapel (Wireless)	per week	\$368.00	Yes	Market Based Pricing
Microphone - Headset/Instrument (Wireless)	per day	\$102.00	Yes	Market Based Pricing
Microphone - Headset/Instrument (Wireless)	per week	\$406.00	Yes	Market Based Pricing
Microphone - Standard (Wired)	per day	\$20.90	Yes	Market Based Pricing
Microphone - Standard (Wired)	per week	\$80.00	Yes	Market Based Pricing
Monitor - AV	per day	\$20.00	Yes	Market Based Pricing
Monitor - AV	per week	\$100.00	Yes	Market Based Pricing
Monitor - Foldback	per day	\$66.00	Yes	Market Based Pricing
Monitor - Foldback	per week	\$259.00	Yes	Market Based Pricing
PA - Small	per day	\$85.00	Yes	Market Based Pricing
PA - Medium	per day	\$140.00	Yes	Market Based Pricing
PA - Large	per day	\$210.00	Yes	Market Based Pricing
Presentation AV Package - includes data projector, lectern and microphone or radio mic, laptop, in house PA system, standard lighting rig, tabs and screen. Operator is extra	per day	\$380.00	Yes	Market Based Pricing
Presentation AV Package - includes data projector, lectern and microphone or radio mic, laptop, in house PA system, standard lighting rig, tabs and screen. Operator is extra	per week	\$1,900.00	Yes	Market Based Pricing
Projector - 15,000 Lumen	per day	\$234.00	Yes	Market Based Pricing

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Projector - 15,000 Lumen	per week	\$934.00	Yes	Market Based Pricing
Projector - Presentation	per day	\$80.00	Yes	Market Based Pricing
Projector - Presentation	per week	\$317.00	Yes	Market Based Pricing
Screens - auditorium side screens	per day	\$112.00	Yes	Market Based Pricing
Screens - auditorium side screens	per week	\$448.00	Yes	Market Based Pricing
Sound Desk - Analog	per day	\$43.30	Yes	Market Based Pricing
Sound Desk - Analog	per week	\$172.00	Yes	Market Based Pricing
Sound Desk - Digital	per day	\$112.00	Yes	Market Based Pricing
Sound Desk - Digital	per week	\$444.00	Yes	Market Based Pricing
USB - Thumb drive	per item	Cost + 10%	Yes	Rate of Return Pricing (IRR)
<b>Glen Street Theatre - Equipment Hire - Lighting</b>				
Followspots (each)	per day	\$83.00	Yes	Market Based Pricing
Followspots (each)	per week	\$326.00	Yes	Market Based Pricing
Hazer - C02	per day	\$85.00	Yes	Market Based Pricing
Hazer - C02	per week	\$335.00	Yes	Market Based Pricing
Hazer - standard	per day	\$59.00	Yes	Market Based Pricing
Hazer - standard	per week	\$233.00	Yes	Market Based Pricing
Intelligent Light Package A - excludes staff to operate	per day	\$376.00	Yes	Market Based Pricing
Intelligent Light Package A - excludes staff to operate package	per week	\$1,503.70	Yes	Market Based Pricing
Intelligent Light Package B - excludes staff to operate package	per day	\$752.00	Yes	Market Based Pricing
Intelligent Light Package B - excludes staff to operate package	per week	\$3,007.40	Yes	Market Based Pricing
Intelligent Light Package C - excludes staff to operate package	per day	\$1,128.00	Yes	Market Based Pricing
Intelligent Light Package C - excludes staff to operate package	per week	\$4,511.00	Yes	Market Based Pricing
Lighting Desk	per day	\$117.00	Yes	Market Based Pricing
Lighting Desk	per week	\$452.00	Yes	Market Based Pricing
Mirror ball	per day	\$25.10	Yes	Market Based Pricing
Mirror ball	per week	\$98.00	Yes	Market Based Pricing
<b>Glen Street Theatre - Equipment Hire - Staging</b>				
Dance Tarkett	per day	\$120.00	Yes	Market Based Pricing
Dance Tarkett	per week	\$480.00	Yes	Market Based Pricing
Music Stand (includes sconce light where required)	per day	\$10.00	Yes	Market Based Pricing
Piano - does not include tuning	per day	\$130.00	Yes	Market Based Pricing
Piano - does not include tuning	per week	\$515.00	Yes	Market Based Pricing
Piano Tuning	per request	Cost + 10%	Yes	Market Based Pricing
Rostrum - adjustable height	per day	\$66.00	Yes	Market Based Pricing
Rostrum - adjustable height	per week	\$271.00	Yes	Market Based Pricing
Stage Curtain - black scrim	per day	\$68.00	Yes	Market Based Pricing
Stage Curtain - black scrim	per week	\$271.00	Yes	Market Based Pricing
Stage Curtain - white cyclorama	per day	\$68.00	Yes	Market Based Pricing

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Stage Curtain - white cyclorama	per week	\$271.00	Yes	Market Based Pricing
Trestle table - clothed	per table	\$7.80	Yes	Market Based Pricing
Trestle table - unclothed	per table	\$5.30	Yes	Market Based Pricing
<b>Glen Street Theatre - Marketing</b>				
Article in Newsletter EDM	per article	\$373.00	Yes	Market Based Pricing
Deduction for special offers	per offer	10%	Yes	Market Based Pricing
Item in Glen Street Theatre printed collateral	per item	\$672.00	Yes	Market Based Pricing
Marketing costs recovered	per item	Cost + 20%	Yes	Rate of Return Pricing (IRR)
Print and display charge - Carpark (subject to availability)	per banner	\$500.00	Yes	Market Based Pricing
Print and display charge - Foyer - Up to 6 x A3 poster display in theatre vicinity (subject to availability)	per campaign	\$30.00	Yes	Market Based Pricing
Print and display charge - Foyer - Up to 500 DL flyer display (subject to availability)	per campaign	\$30.00	Yes	Market Based Pricing
Print and display charge - Foyer - A0 poster (subject to availability)	per poster	\$100.00	Yes	Market Based Pricing
Targeted EDM	per publication	\$659.00	Yes	Market Based Pricing
<b>Glen Street Theatre - Staff</b>				
Box Office (min three hour call) Monday - Friday	per hour	\$54.00	Yes	Full Cost Recovery
Box Office (min three hour call) Saturday / Sunday	per hour	\$69.00	Yes	Full Cost Recovery
Box Office (min three hour call) Public Holiday	per hour	\$83.00	Yes	Full Cost Recovery
Front of House (min three hour call) Monday - Friday	per hour	\$54.00	Yes	Full Cost Recovery
Front of House (min three hour call) Saturday / Sunday	per hour	\$69.00	Yes	Full Cost Recovery
Front of House (min three hour call) Public Holiday	per hour	\$83.00	Yes	Full Cost Recovery
Front of House Supervisor (min three hour call) Monday - Friday	per hour	\$70.00	Yes	Full Cost Recovery
Front of House Supervisor (min three hour call) Saturday / Sunday	per hour	\$88.00	Yes	Full Cost Recovery
Front of House Supervisor (min three hour call) Public Holiday	per hour	\$105.00	Yes	Full Cost Recovery
Security (min five hour call)	per hour	\$53.00	Yes	Full Cost Recovery
Technician - Crew (min three hour call) Monday - Friday	per hour	\$62.00	Yes	Full Cost Recovery
Technician - Crew (min three hour call) Saturday / Sunday	per hour	\$75.00	Yes	Full Cost Recovery
Technician - Crew (min three hour call) Public Holiday	per hour	\$92.00	Yes	Full Cost Recovery
Technician - Duty (min three hour call) Monday - Friday	per hour	\$70.00	Yes	Full Cost Recovery
Technician - Duty (min three hour call) Saturday / Sunday	per hour	\$88.00	Yes	Full Cost Recovery
Technician - Duty (min three hour call) Public Holiday	per hour	\$105.00	Yes	Full Cost Recovery
Technician - Operator (min three hour call) Monday - Friday	per hour	\$70.00	Yes	Full Cost Recovery
Technician - Operator (min three hour call) Saturday / Sunday	per hour	\$88.00	Yes	Full Cost Recovery
Technician - Operator (min three hour call) Public Holiday	per hour	\$105.00	Yes	Full Cost Recovery
Transmission or Recording Allowance	per performance	Payable as per Live Performance Award	No	Full Cost Recovery

Fee	Units	2023 - 2024 Fee \$	GST Applicable	Pricing Methodology
<b>Glen Street Theatre - Venue Hire - Cancellation</b>				
0 - 30 days prior to event start date	per event	100% of total venue hire and costs incurred as per venue hire agreement	Yes	Market Based Pricing
31 - 60 days prior to event start date	per event	50% of total venue hire and costs incurred as per venue hire agreement	Yes	Market Based Pricing
61 - 90 days prior to event start date	per event	100% of deposit and costs incurred as per venue hire agreement	Yes	Market Based Pricing
90+ days prior to event start date	per event	Costs already incurred as per venue hire agreement	Yes	Market Based Pricing
<b>Glen Street Theatre - Venue Hire - Commercial</b>				
Theatre hire - commercial	per week	\$14,026.00	Yes	Full Cost Recovery
Theatre Hire - commercial (Friday - Saturday)	per performance	\$3,111.00	Yes	Full Cost Recovery
Theatre Hire - commercial (Sunday - Thursday)	per performance	\$2,828.00	Yes	Full Cost Recovery
Multiple performances (2nd or subsequent performances of the same production per day) - commercial	per hire	\$1,455.00	Yes	Full Cost Recovery
Theatre access time (with stage lighting) - commercial	per hour	\$128.00	Yes	Full Cost Recovery
Theatre access time (with work lighting) - commercial	per hour	\$110.00	Yes	Full Cost Recovery
Deposit - hires less than a week - commercial	per hire	\$1,146.00	No	Full Cost Recovery
Deposit - hires more than a week - commercial	per hire	50% weekly venue hire	No	Full Cost Recovery
Room hire - any venue other than the Theatre (calculated to nearest 15mins)	per hour	\$51.40	Yes	Partial Cost Recovery
Room hire - any venue other than the Theatre (max 8 hours per day for 7 consecutive days)	per week	\$1,374.00	Yes	Partial Cost Recovery
<b>Glen Street Theatre - Venue Hire - Community</b>				
Theatre hire - community	per week	\$8,418.00	Yes	Partial Cost Recovery
Theatre Hire - community (Friday - Saturday)	per performance	\$1,868.00	Yes	Partial Cost Recovery
Theatre Hire - community (Sunday - Thursday)	per performance	\$1,697.00	Yes	Partial Cost Recovery
Multiple performances (2nd or subsequent performances of the same production per day) - community	per hire	\$874.00	Yes	Partial Cost Recovery
Theatre access time (with stage lighting) - community	per hour	\$77.00	Yes	Partial Cost Recovery
Theatre access time (with work lighting) - community	per hour	\$67.00	Yes	Partial Cost Recovery
Deposit - hires less than a week - community	per hire	\$1,146.00	No	Partial Cost Recovery
Deposit - hires more than a week - community	per hire	50% weekly venue hire	No	Partial Cost Recovery
Room hire - any venue other than the Theatre	per hour	\$51.40 calculated to nearest 15 min	Yes	Partial Cost Recovery
Room hire - any venue other than the Theatre (max eight hours per day)	per week	\$1,374.00 Max eight hours per day for seven consecutive days	Yes	Partial Cost Recovery

Fee	Units	2023 - 2024 Fee \$	GST Applicable	Pricing Methodology
<b>Glen Street Theatre - Venue Hire - Miscellaneous</b>				
Additional cleaning - commercial and community	per hour	\$60.00	Yes	Full Cost Recovery
Consumables - extra	per item	Cost + 20%	Yes	Rate of Return Pricing (IRR)
Consumables - per performance fee	per session	\$72.00	Yes	Full Cost Recovery
Damage	per instance	To be determined by Glen Street Theatre based on cost of repair	Yes	Full Cost Recovery
Equipment - external hire	per item	Cost + 10%	Yes	Rate of Return Pricing (IRR)
Equipment - replacement	per item	Cost + 20%	Yes	Rate of Return Pricing (IRR)
Equipment - variation	per item	Discount to be determined by Glen Street Theatre based on venue operational requirement for variation to an item	Yes	Market Based Pricing
Late Administration Fee	per day	\$50.00	Yes	Market Based Pricing
		Ticketing, Technical , FOH information is required as per the hire agreement. This fee will be imposed every day the requirements are late		
Merchandise - commission	per booking	12.5% of total sales	Yes	Market Based Pricing
Merchandise - stallholder fee	per sales point	\$50.00	Yes	Market Based Pricing
		To be charged where sales to apply merchandise commission cannot be monitored		
Storage fee	per instance	To be determined by Glen Street Theatre based on size and period of storage	Yes	Full Cost Recovery
<b>Manly Art Gallery and Museum</b>				
Gallery admission fee	per person	Free entry	No	Free (Zero Cost Recovery)
Venue hire - community groups, concession	per hour	\$105.00	Yes	Market Based Pricing
Venue hire	per hour	\$150.00	Yes	Market Based Pricing
Venue hire - staff costs (2 staff)	per hour	\$115.00	Yes	Full Cost Recovery
Commission on sales – artist represented by a gallery	per item	20% of sale price (Artist 60%, MAG&M 20%, Commercial Gallery 20%)	Yes	Market Based Pricing
Commission on sales – artist not represented by a gallery	per item	30% of sale price (Artist 70%, MAG&M 30%)	Yes	Partial Cost Recovery
Hire fee for travel exhibitions - small touring exhibitions	per exhibition	\$4,000.00	Yes	Partial Cost Recovery
Hire fee for travel exhibitions - medium touring exhibitions	per exhibition	\$7,000.00	Yes	Partial Cost Recovery
Hire fee for travel exhibitions - large or complex touring exhibitions	per exhibition	\$10,000.00	Yes	Partial Cost Recovery
Collection artwork image use fee	each	\$100.00	Yes	Partial Cost Recovery